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QUESTION & ANSWER

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**Exam : TVB-101**

**Title :** Salesforce Trailhead Virtual Bootcamp for Salesforce Associates

**Version :** DEMO

1.Two users in the same opportunity record are seeing different fields.
What is the reason for this?
A. The missing fields are marked as hidden in Object Manager.
B. The users are assigned different profiles and page layouts.
C. The users have been configured with different Locales.
**Answer:** B

2.A Salesforce associate deletes an Account of a company that recently went out of business.
Which other related records are automatically deleted?
A. Any related leads
B. Any related cases
C. Any related opportunities
**Answer:** C

3.Which tool creates a visual representation of objects and their relationships?
A. App Launcher
B. Object Manager
C. Schema Builder
**Answer:** C

4.Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team.' The team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads.
What should the Salesforce associate do to grant them the access they need?
A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.
**Answer:** A

5.Get Cloudy Consulting requires a value in the Status field every time a record is created or edited.
What should they do to enforce this?
A. Make the field required in Object Manager.
B. Make the field required with a validation rule.
C. Make the field required in organization-wide defaults.
**Answer:** A