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QUESTION & ANSWER



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**Exam** : **C\_S4CS\_2302**

**Title** : SAP Certified Application  
Associate - SAP S/4HANA  
Cloud public edition - Sales

**Version** : DEMO

1.How is master data replicated from SAP S/4HANA Cloud to SAP Concur? Please choose the correct answer.

- A. Data changes are replicated by a periodic job
- B. Data changes are replicated in real time
- C. Data changes are replicated with a manual file transfer
- D. Data changes update a shared cloud infrastructure

**Answer:A**

2.What are some responsibilities of a Customer Center of Expertise (CCOE)? Note: There are 3 correct answers to this question

- A. Conduct risk-based assessments to determine the value of activating new processes.
- B. Reduce the total cost of ownership for IT.
- C. Serve as a central contact for SAP and manage interactions with the SAP Service Center.
- D. Determine KPIs that will support a continuous improvement mindset.
- E. Ensure the resources necessary for the project's success are available.

**Answer:BCD**

3.You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK).

What is automatically created for each relevant third party? Please choose the correct answer.

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- A. Purchase order
- B. Billing document
- C. Delivery
- D. Purchase requisition

**Answer: D**

4.You want to authenticate employees in SAP Cloud Identity. In which app can you download a .CSV file with the list of users? Please choose the correct answer.

- A. Maintain Communication Users
- B. Maintain Business Roles
- C. Maintain Business Users
- D. Maintain Catalog Roles

**Answer: C**

5.Which of the following criteria must a quotation meet to be considered in the Quotation Conversion Rate KPI? There are 2 correct answers to this question.

- A. Net Value > 0
- B. Valid on the current date
- C. Header status is completed
- D. Reference to an inquiry

**Answer:AB**